	LAT, Inc.	SirsiDynix	Access Control Solutions
	allCIRC-CUBE = \$13,999		
	LAT-Release = \$ 899		
Unit	Equipment Total = \$14,898	18,950.00	32,300.00
Warranty 2nd Year	1,499.00	1,557.41	9% of total cost of unit 3,230
Warranty 3rd Year	1,499.00	1,619.71	10% of total cost of unit 3,230
Warranty 4th Year	1,599.00	1,684.50	10% of total cost of unit 3,230
Warranty 5th Year	1,599.00	1,821.95	10% of total cost of unit 3,230
	Shipping \$350 + Installation \$750	If the library pre-pays four years (years 2-5) in advance, it will receive a discount of up to 12%	
	Shipping & Installation & Training Total \$1,100		Delivery charges \$2,850.00 / Installation \$2,200.00
Delivery and Installation (Wks ARO)	4 weeks	Approximately six to eight weeks	
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